

Annual Report 2024

FROM THE CLASSROOM

TO THE BOARDROOM



FOUNDER'S INTRODUCTION

We believe that entrepreneurship has the power to change lives. Over the last 8 years, our team has battled day and night to ensure that young students are not a product of their circumstances but the architects of their future.

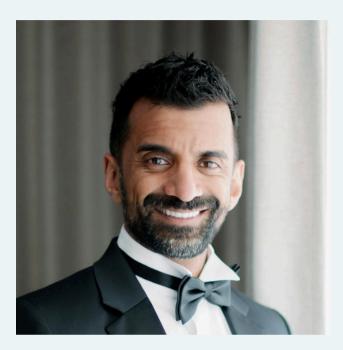
In the last year we have made significant strides in not only our fundraising, but also our program growth, sophistication and impact. This has been made possible not only through the efforts of our team, but moreover by the incredible generosity and steadfast support of our community.

As we set ever more ambitious goals and unyieldingly leverage technology to open access and equitable opportunity to as may students as possible, we step forward into 2025 fully aware of the responsibility that we bear to deliver on the promise that this coming year holds.

Billy Naveed

Founder





Billy Naveed

OUR MISSION

YFS is on a mission to make entrepreneurship education and internship experiences accessible to secondary school students globally.





HOW WE DO IT?

We empower students to be **Architects of their Futures,** not the product of circumstances.

Enable students from underserved communities to develop entrepreneurial skills.

Nurture creative mindset and entrepreneurship capabilities as foundation for their future careers.

Exposure to authentic hands-on work experiences beyond the classroom.





OUR TEAM



Billy Naveed

Founder & Chairman



Christopher Geary

Director & CEO



Sudhanshu Dev General Manager



Tanvee Mishra

H/O Growth & Partnership



Heera Basnet

H/O Programs & Courses



Rituparna Konar

H/O Marketing





Crispian Farrow

Co-Founder & Director

Following the YFS Gala last year, we recruited a talented team to strengthen our work in business development, marketing, educational programs, and evaluation. We're now looking to complete our core team by hiring a Head of Events and Community. We would greatly appreciate introductions to outstanding candidates!

Looking ahead, we plan to expand further by bringing on new team members in Program Management, Al & Technology, and Business Development. We welcome introductions to independent, capable individuals who thrive in fast-paced environments, are excited to innovate beyond traditional models to deliver large-scale impact that is growing at speed.

FROM THE CLASSROOM TO THE BOARDROOM

EXPLORE

IMMERSE





IDEATION

BOOTCAMP

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ASPIRE



INTERNSHIP

OUR PROGRAMS

COURSES

IDEATION

Understand Core Concepts of Entrepreneurship & Present an Elevator Pitch

BOOTCAMP

Build & Present a business proposal to investors as a team





INTERNSHIP

- Hands on work experience by interning with a company.
 - Student matched with companies based on their interests.
- Includes a 10-hour prep skill course,
 - Receive direct mentorship from industry leaders
- Student receives internship certificate from YFS and the host company.

OUR THEORY OF CHANGE

By equipping high school aged students—particularly those from underserved communities with entrepreneurial education, mentorship, and real-world internship opportunities, they can develop the mindset, skills, confidence and network needed to shape their own futures.

OUR VISION: A world where every young person, regardless of background, can become an architect of their own future through entrepreneurship and internship experiences.

INPUTS	ACTIVITIES	OUTPUTS	OUTCOMES
 Curriculum Educational technology Trained educators and facilitators NGO and education partners Volunteer mentors Company partnerships 	 Deliver Ideation and Bootcamp Courses Match students with mentors Facilitate student internships Train educators, facilitators and partners Monitor student outcomes and engagement 	 # students reached # mentors engaged # companies offering internships # students completing programs Increased interest in entrepreneurship and career development 	 Students launching businesses and startups Students working in innovation driven industries Improved social mobility, particularly for underserved youth Inclusive global network and ecosystem of Young Founders



We:

- Deliver free or low-cost entrepreneurship education tailored to local and global contexts
- Match students with mentors and internship opportunities in real companies

Therefore:

• Students from diverse and underserved backgrounds will gain critical skills, entrepreneurial confidence, practical work experience and a professional network.

Which will result in:

- Increased career aspirations
- Increased pathways to employment, business creation, and innovation-driven careers
- A globally connected community of young innovators ready to lead in the future economy
- Increased economic mobility, startup creation, and a more inclusive innovation ecosystem globally.

KEY HIGHLIGHTS



lifetime students reached

586

Mentors



Host companies

Morgan Stanley

VISA

Toyshus

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SINCE INCEPTION IN 2018



PARTNERED WITH 200 COMPANIES

BLACKPANDA

PROGRAM ACHIEVEMENTS in 2024



Free participation

66%

Female Participants

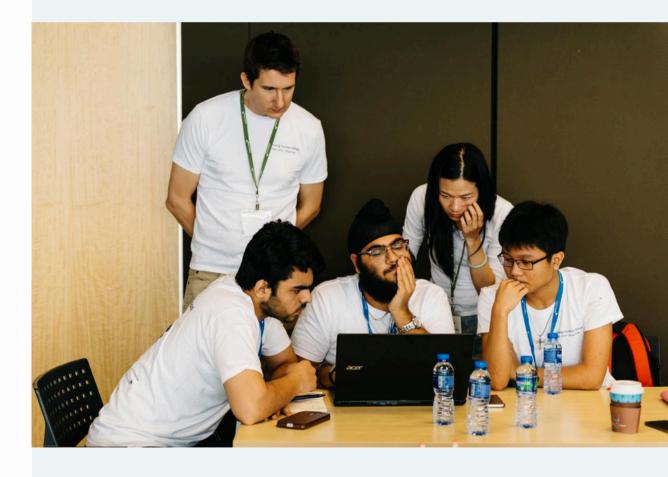
62%

Exhibited growth in 21st Century Skills



Students consider starting their own entrepreneurial journey





INTERNATIONAL REACH

Young Founders School is now a global organization, currently operating in:

01	Hong Kong
02	China
03	Singapore
04	India
05	Indonesia
06	Bangladesh
07	UAE
08	Africa
09	Sri Lanka
10	Pakistan







GALA & SPONSORSHIP ACHIEVEMENT in 2024

In August 2024, YFS hosted its inaugural fundraising gala in Singapore.

Having worked with a bootstrapped team, and continually delivered growth through the pandemic, we decided that it was time to seek external funding, build a team and give much needed resources to support the international growth, ongoing development and evaluation of YFS's expanding programs.

The Gala received overwhelming support as a sold-out event, was carefully managed and run with a strong profit margin and set the financial platform for YFS to plan its 2025 strategy.

The platform of the Gala event enabled YFS to engage a broader spectrum of larger international corporate supporters, and during August we were able to secure support and sponsorship from Smile Group and Scalo Technologies.





OUR GOALS IN 2025

20,000

Student Courses

1000

Student Internships





OUR ASK

As we scale Young **Founders School, your** partnership and support are essential.

Together, we can reach new countries, empower more students, and build the infrastructure needed to sustain lasting impact.

Here's how you can help us make it happen.

INTERNSHIP OPPORTUNITIES

We are actively seeking new internship partners across Asia, the Middle East, and Africa. To meet rising student demand, we need companies willing to host short-term, project-based internships for aspiring young entrepreneurs.

If your organization can provide real-world experience to the next generation of changemakers, we'd love to hear from you.

MENTOR TIME

direct impact. By dedicating just a few hours, you can provide students with realtheir ideas into actionable ventures.

Your insights can ignite confidence and capability in the next generation of entrepreneurs.



Join us as a mentor and make a world feedback, guidance, and encouragement as they shape

DONATIONS

Donations to YFS donation directly power our global impact.

Every contribution helps us expand vital support for student interns, while also training and equipping local program partners across Asia and Africa.

With your help, we can reach more young founders where they are-bringing worldclass entrepreneurship education to classrooms and communities that need it most.

FINANCES

With increased fundraising we have been able to invest in our team, enhanced our monitoring and evaluation capabilities, grow program sponsorships and invest in software and technology to assist in efficient and scalable program operations.

	2024 - Actual
Income	
Revenue	25755
Donations	374154
Total Revenue	399909
Program Sponsorships	10107
Total Revenue Post Sponsorships	389802
Expenditure	
Salaries	42,071
Consultancy Services	24,534
Travel Costs	8,241
Event Costs	70,819
Operating Expenses	7,787
Total Costs	153,450
Balance	236352

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2025 - Budget

108974	
323842	
432817	
21519	
411298	
98461	
87,120	
15,800	
79,819	
10,000	
291199	
120099	

BOARD ADVISORS



Rob Garrett

Entrepreneur, Family office advisor



Nawaz Imam CFO, Blackpanda Group



Robert Lin COO and Chief Stretegy Officer, IBIH Advanced Material



Kris Daswani Partner, David Cameron Law



Uma Thana Founder, Lean in Singapore





Karen Tok

Founder, Investor, Speaker, Startup and Corporate Coach



Ben Goodman SVP and General Manager APJ, Okta





Found this report insightful, motivating and want to get involved? Join our community!

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